



Sedgwick Repair Solutions National Program Benefits

1. **Sherwin-Williams Brand Equity and Customer Service**
 - America's Largest, Most Recognized Paint Manufacturer
4,500 Company Owned Stores / 2,900 Sales Representatives
 - Additional 900 global branches in 130 countries
 - 154 Year History of Product Innovation; Delivering Highest Quality Product and Service
 - \$100 Million in Annual R&D Investment
 - Single Source Supplier – Paint, Flooring, Wallcovering, Supplies and Equipment
 - Total Vertical Integration - Manufacturing, Distribution, Stores, Site Delivery.
 - Technical Support – Allows Us to Offer a Comprehensive Program of Bundled Solutions and Services.
2. **Partnership Benefits**
 - Single Point of Contact
 - Cost Certainty - Negotiated Terms and Pricing
 - Standardize Purchases, SKU Consolidation
 - Nationwide Consistency of Products, Color, and Service
 - Complete On-Line Capabilities
 - Electronic Purchasing
 - Consolidated Order Fulfillment
 - Electronic Invoicing and Statement Access
 - 24 / 7 Product Information
 - Customized Database Record of Product, Color and Finish by Facility
 - Always Free Delivery
 - Special Employee Discounts
3. **Sales Representatives**
 - All Sedgwick members will be assigned a local contact. This Sherwin Williams sales representative will be available for any questions, needs or concerns you may have. They will personally stop by your location, introduce themselves and give you their contact information.
 - Here are just some of the things that our sales reps will do for you:
 - Answer any questions you may have concerning product selection.
 - They will come to your job site and tell you what needs to be done for a proper paint job.
 - They will give you a written specification for your project.
 - They will upon request inspect the property as it is being painted.
 - They will walk the property with you after the job is complete.
 - They will give you upon request a written document outlining the products and colors that were used on the job.
4. **Ability to Service Sedgwick Markets – We've got you covered.**
 - Sherwin Williams is the Nation's leader in the production and distribution of architectural coatings. Field level service is provided through the 4,500 company owned stores within all 50 States.
5. **Scope of work and specifications:**
 - Specifications will be written locally to address specific needs and substrates.
6. **Warranties**
 - Sherwin Williams has 3-year, 5-year, 7 year and 10-year exterior warranty systems. Specific systems written upon request.
7. **Transition Management**
 - Extended history working hand in hand with customers as well as the Painting Contractors to ensure timelines are achieved and costs will not escalate.
 - Commitment to establish a close alignment between Sherwin-Williams Management and Sedgwick to ensure all challenges are solved quickly and efficiently.
 - Sherwin-Williams has built a 154-year heritage of delivering high quality products at a fair value, creating long-term beneficial relationships with a variety of customer types.
6. **Capital & New Construction Resources**
 - Consistency with Product, Specification, and Application Standards
 - Pre job inspection and specification writing
 - Property specific specifications
 - Property "hold time" & needs are evaluated
 - Color and Design Service
 - Provides latest in color trend ideas
 - Digital Images assure color selection process is timely
 - On site job evaluations to ensure paint specification is adhered to
 - Reports to project management
 - Warranty issuance upon successful project completion
 - Simplified transition from construction or capital projects to operations with single vendor/product
 - Innovative products provide solutions that provide long term value
 - Product & Color Reference Guide
 - Eternal document providing product and colors on all specific substrates for each project